



FUELLING INNOVATION
DELIVERING EXCELLENCE



PETRO INDUSTRIAL

Africa

At **PETRO Industrial Solutions**, we are redefining the fuel storage industry through high-quality, innovative, and customized tank solutions tailored to meet the demands of sectors like mining, logistics, and energy.

Our mission is clear: to lead the industry by delivering solutions that enhance operational efficiency, safety, and sustainability, backed by market-leading technology and exceptional craftsmanship.



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+27 (0)11 864 7758



sales@petroindustrial.co.za

With PETRO, you gain access to comprehensive turnkey services—from design and engineering to installation and maintenance. This end-to-end approach ensures that each solution meets stringent international standards, giving you the reliability and performance you need to keep your operations running smoothly.

Whether you require modular tank farms, customized dispensing systems, or advanced fluid management systems, we've got you covered.

What sets PETRO apart is our commitment to rapid delivery and customer-focused support. Our in-house manufacturing and close partnerships mean that every tank solution is crafted to your specifications with some of the fastest lead times in the industry.

PETRO's expertise goes beyond products; we offer a partnership you can count on, combining global insights with local knowledge to support your operations wherever you are.



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Q&A

Firstly, could you introduce us to PETRO Industrial, your products, capabilities, and services, when the company was established, the manufacturers the company works with, etc.?

Founded in 2010 with a vision to offer innovative fuel and liquid storage solutions, PETRO Industrial Solutions (PETRO Industrial) specialises in designing, manufacturing, and commissioning premium self-bunded tank solutions. With a strong focus on customisation, we deliver solutions that meet the unique requirements of clients across a variety of industries, including mining, oil and gas, agriculture, and construction.

PETRO Industrial was established to fill the market need for durable, reliable, and compliant tank storage systems. By partnering with premium suppliers, such as Banlaw, SAMOA, and Total Control Systems (TCS), we can provide a wide range of superior solutions, including self-bunded tanks, dispensing systems, fuel management systems, and spare parts, to suit the specific operational needs of our customers. Our commitment to quality, safety, and efficiency ensures that every tank meets local and international regulations.

Could you tell us a bit about the different types of tanks the company offers and how they can be customised?

At PETRO Industrial, we understand that no two clients are alike, and that's why we offer a comprehensive range of solutions designed to

accommodate various storage needs. Some of our most popular offerings include:

- **Self-bunded tanks:** Ideal for aboveground fuel storage, these tanks come with a double-walled design to prevent leaks and ensure environmental protection. Our speciality range includes large capacity containerised PT tanks from 12,000 litre (L) to 75,000L, and smaller custom built cube tanks with capacities from 1,000L to 12,000L.
- **Lube stores:** As part of our turnkey dispensing solutions, PETRO Industrial's lube stores offer a versatile and efficient means of dispensing various lubricants and oils. Featuring an array of hose reels, these lube stores are seamlessly connected to tanks storing lubrication oils.
- **Retail sites:** Designed and manufactured by our expert team, PETRO Industrial's innovative and containerised mobile retail sites offer seamless access to fuel. Our retail fuel sites are a cost-effective alternative to a retail gas station that is also easy to maintain, and straightforward to install.

Customisation is a cornerstone of our business. Whether clients need specific tank capacities, enhanced safety features, or specialised

dispensing systems, we work closely with them to deliver solutions that integrate seamlessly into their operations. From capacity adjustments to advanced monitoring systems, we aim to exceed expectations by delivering products that seamlessly integrate with our clients' operations.

What differentiates PETRO Industrial from the competition? Are there any key attributes that set you apart?

Customisation excellence: Our ability to offer fully customised tank and dispensing solutions allows us to serve a broader range of industries and meet the highly specific needs of our clients. We don't just provide tanks – we offer tailored solutions that match the unique operational environments and fuel storage requirements of each client.

Commitment to quality: We emphasise safety, durability, and quality in accordance with international standards in every product we manufacture. PETRO Industrial is known for its high-quality craftsmanship, which is evident in the longevity of our tanks and the confidence our clients have in our systems.

Customer-centric approach: Our team is dedicated to understanding each client's individual needs. We





prioritise open communication and hands-on collaboration throughout the entire design and manufacturing process, ensuring that the final product exceeds expectations.

Industry expertise: With years of experience in various sectors, our deep understanding of industry regulations, and challenges allows us to offer superior guidance and turnkey solutions unique to us.

Are there any cutting-edge solutions or innovative technologies the company utilises?

Innovation is at the heart of PETRO Industrial. We constantly explore new ways to enhance the functionality and safety of our tanks. Our iPETRO fuel management systems help clients monitor fuel levels, usage, and potential leaks in real time. This boosts operational efficiency, reduces waste, and minimises environmental impact.

Additionally, our tanks are equipped with advanced secondary containment systems that prevent spillage in the event of a breach, providing extra protection and peace of mind for industries that require high levels of safety. Our tanks also undergo rigorous quality testing to ensure longevity and durability, even

in harsh environments.

By continuously researching and adopting new technologies, we ensure that our clients always receive the most advanced and reliable storage solutions available.

Could you talk about PETRO Industrial's team, what they bring to the company, and how they enhance operations?

At PETRO Industrial, our team is our greatest asset. We have a dynamic group of designers, manufacturers, and industry professionals who bring a wealth of experience and technical know-how to the company. Each member of our team is committed to providing exceptional service, whether it's through the initial design phase, manufacturing, or after-sales support.

Our staff are certified and highly skilled, enabling us to drive innovation when it comes to the latest tank design technologies. Our customer-facing team excels at building strong client relationships through personalised service and a deep understanding of industry needs. This collaborative approach ensures seamless operations and delivers results that keep our clients satisfied

and returning for future projects.

We also invest heavily in ongoing training and development, ensuring our team remains at the forefront of the industry. This commitment to personal and professional growth enables us to continuously enhance our service offerings and ensure that every project we take on is completed to the highest standard.

In summary, PETRO Industrial's dedication to innovation, customisation, and customer satisfaction, along with the strength of our team, has established us as a leader in the fuel and liquid storage industry. Our cutting-edge technology, industry expertise, and quality craftsmanship position us to meet the evolving needs of our clients, ensuring we remain the go-to provider for tank solutions across Africa and beyond.



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